

Freight Broker & Dispatch Agent Vocational Training & Guaranteed Career Placement



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Executive Summary

A Two-Week In-Depth Freight Broker & Dispatch Agent Training Course, offered on-site at The RBBS Logistics Learning Centers Campus in Tallahassee, Florida.

With Guaranteed Career Placement Offers from Bonded Logistics Brokerage Firms and State Licensed Accredited Dispatch Firms After Successful 70 Hour Course Completion and the Passing of Daily Course Content Testing and a Final Exam with a Passing Grade not less than 70

One Vocational Training, Certification & Career Placement Course Per Month with a Minimum Class Size of 45 Students and a Maximum of 100 Students

Travel, Hotel Accommodations, Meals & Limited Local Transportation via Uber & Lyft are covered expenses to be included in the Course Tuition Packages & Funding.

Highlights

After successful completion, Graduates will take part in Full Day of Recruitment Style interviews with Multiple "Established Prominent & Federally Bonded Logistics Brokerage Firms & State Licensed Dispatch Firms" Competing to impress those Graduates who exceled and showed promise during the week of course studies. All with the intentions of adding New Talent to their network of Broker and Dispatch Agents.

Every Graduate is guaranteed at least one contract offer from one of the brokerages &/or dispatch firms taking part in the day of recruiting. Thus, assuring all graduates will receive an offer to become a part of the exciting trucking, freight logistics and transportation industries as a certified freight broker agent or as a certified freight dispatch agent.

Average Salary of Jobs Matching Your Search



Average Freight Broker salaries for job postings nationwide are 221% higher than average salaries for all job postings nationwide.



Here's what the top three salary sites have to say:

- **PayScale**: Median salary of \$41,571. On the low-end, brokers earn \$30,177. On the high end, they earn around \$73,500. Brokers in big cities, such as Dallas, Kansas City, Houston and Portland, earn higher salaries.
- **Glassdoor**: National average salary is \$37,592. Minimum salary is around \$31,000, while high-end salary is around \$49,000.
- <u>Indeed</u>: Transportation brokers earn on average \$92,000 per year. Another Transportation Broker entry lists \$54,000 as the average salary. Broker agents earn, on average, \$76,000 per year, while **freight broker agents earn \$256,000 per year**.

While the averages vary, we do know that brokers make *at least* as much as most company drivers. Many freight brokers/agents earn six figures; most working from their home offices.

Instructors



All lead instructors are Master Brokers &/or Owners of or Senior Executives of Established Prominent Brokerage &/or Dispatch Firms.

Phone Sales is a major factor in successful freight brokering. Considering this needed skill set; Some instructors will be chosen for their background as successful sales professionals.

Objectives

Upon successful completion of the Freight Broker/Dispatch Freight Agent Training Program, Graduates will:

- Learn the process for Freight Brokering & Dispatching from start to finish
- · Learn the tools needed to be successful as a Freight Broker or Freight Dispatch Agent
- Learn the basics of day-to-day operations inside of a Brokerage/Dispatch Agency
- Learn techniques such as prospecting, sales/marketing, rating and negotiations
- Learn how to manage the shipment from origin to destination Gain valuable industry resources.

Mission Statement

"We Train Individuals to Be Successful Freight Logistics Professionals"; PERIOD!

Legal Entity

The RBBS Logistics Learning Center is an active <u>Limited Liability Company</u> registered with the State of Florida. Our CEO was formerly the Chief Operating Officer of a <u>freight brokerage firm</u> which held an active Surety Bond Certificate "<u>Bond Cert1</u>", <u>Insurance Cert</u> and an active <u>License Authority</u> from 2016 - 2018

Vocational Training Certification Course Proposed Location <u>Tallahassee</u>, Florida.,







Hours of Course Work

70 Hours of course

Tuition Includes:

"Travel, Hotel Accommodations, Meals & Limited Local Transportation via Uber & Lyft"

Supplies

Students are advised and encouraged to bring their personal Laptop Computers &/or PC Tablets; because much of the course materials and testing is web based and electronic data based.

Additional tablets & laptops will be available for use for those without. Vouchers up to \$400 can also be provided for the purchase of such equipment at participating vendors.

Note Pads and Pens to take notes are also advisable items to bring along.

Services

Students can <u>Pre-register</u> and apply for financing if needed. When funded &/or sponsored pre-registrations reach the Minimum Class Size of 45 Students. Registered students will be notified via email. phone and certified mail of the next course start date.

After confirmation of funded tuition from a lender, state, federal, veterans vocational rehab or private sponsorship; Registered students will receive their prepaid travel, hotel accommondations and restaurant meal packages.

Registered students will be able to choose from the following prepaid modes of travel:

Air Travel - Economy Class

Greyhound or Megabus

Car Rental - Full Size or SUV

Estimated Value of Services Provided

Estimated cost analysis per student to attend The RBBS Logistics Learning Centers Vocational Training/Certification Course.

Total Accommodations & Travel Cost Analysis \$1,849.64 Per Student

Hotel Accommodations = \$1,735.58 "\$123.97 per day"

Meals = \$912.80

National average per meal

\$32.60

Air Travel = \$344.22

<u>Local Travel via Uber and Lyft = \$362.46</u>

Uber drivers in the U.S. collected an average while Lyft drivers took in an average of ride, according to a new report.

What Uber, Lyft drivers earn per trip

Seattle
Uber \$13.37 +
Uber \$13.37 +
Uber \$13.37 +
Uber \$13.38 +
Uber \$13.38

\$13.36 per trip, \$12.53 for each

Instructional, Training & Certification Cost

\$9,975.00 Per Student

Analysis

Instructors = \$9,375.00 "A training instructor is responsible for teaching clients about a specific skill in a certain industry. A Training Instructor earns an average salary of \$59,901 per year." Report by

5 Instructors \$35.00 an hour; 70 Course Hours

Hardware Cost = \$475.00 Software Cost = \$125.00

TOTAL ESTIMATE VALUE ANALYSIS PER STUDENT "\$11,824.64"

TUITION

\$7,500.00



The RBBS Logistics Learning Center

"You Owe It to Yourself to Invest In Yourself"

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